



GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE • AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST :

Established in 1999, Meridian Solar has over fifteen years of experience in providing turnkey solar electric system solutions. Meridian Solar is a licensed engineering company and a licensed electrical contractor that focuses exclusively on solar. By working with Meridian Solar, you'll be partnering with a company with in-depth experience in photovoltaic (PV) design, engineering, procurement and construction and a large base of satisfied clients, including agencies and organizations across the government and public entity spectrum.

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available at <http://www.gsaadvantage.gov>



Meridian 180 kW Project :
Fort Sam Houston
San Antonio, TX

SCHEDULE TITLE :

Federal Supply Schedule 056 – Buildings and Building Materials/Industrial Services and Supplies
FSC Group - 61 Power Distribution Equipment, Generators and Batteries

CONTRACT NUMBER :

GS-07F-0141W

CONTRACT PERIOD :

December 15, 2009 thru December 14, 2014



Meridian 321.55 kW Project :
Veterans Hospital
Fayetteville, AR

For more information on ordering from Federal Supply Schedules, please visit the FSS Schedules button at <http://www.fss.gsa.gov>

CONTRACTOR:

Meridian Solar, Inc.
 dba Meridian Energy Systems
 4109 Todd Lane, Ste 900
 Austin, TX 78744-1148
 Phone 512-448-0055
 Fax 512-448-0045
 Email : mark@meridiansolar.com
 Website : www.meridiansolar.com



CONTRACTOR'S ADMINISTRATION SOURCE :

Meridian Solar, Inc.
 dba Meridian Energy Systems
 4109 Todd Lane, Ste 900
 Austin, TX 78744-1148
 Phone 512-448-0055
 Fax 512-448-0045
 Email : credwine@meridiansolar.com
 POC: Cynthia Redwine, General Counsel

Meridian 1.6 MW Project :
 Department of the Navy
 Corpus Christi & Kingsville, TX

BUSINESS SIZE :

Certified Small Business

CUSTOMER INFORMATION :

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs) :

SIN	DESCRIPTION
206-3	Alternative and Renewable Energy Solutions, including Solar Energy Systems and Solar Lighting, Fuel Cells, Wind
412-50	Ancillary Services related to Power Distribution Equipment
412-51	Installation and Site Preparation Services for Power Distribution Equipment
412-97	Ancillary Repair and Alterations for Alternative Energy Systems, Power Generation Equipment, Generators, and Batteries Solutions



Meridian 211 kW Project :
 Hill Air Force Base
 Ogden, UT

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN :

(Government net price based on a unit of one)

SIN	CODE	DESCRIPTION	PRICE
206 3	SolarWorld 250 Poly	Photovoltaic Module	\$ 347.32
412 50	Solar Installer	Solar Installer Hourly Labor Rate	\$ 47.00/hr
412 51	Solar Installer	Solar Installer Hourly Labor Rate	\$ 47.00/hr
412 97	Solar Installer	Solar Installer Hourly Labor Rate	\$ 47.00/hr

1c. HOURLY RATES :

Principal	\$ 192.43
Senior Project Manager	\$ 117.00
Project Manager	\$ 96.72
Master Electrician	\$ 95.00
Design Engineer	\$ 93.00
Design Consultant	\$ 81.00
Solar Electrician – Journeyman	\$ 71.00
Field Supervisor	\$ 70.00
Solar Technician	\$ 58.00
Solar Installer	\$ 47.00
Solar Project Coordinator	\$ 61.00

2. MAXIMUM ORDER* :

\$300,000 per SIN 206-3; \$200,000 per SINs 412-50, 412-51, and 412-97

THIS DOES NOT LIMIT THE SIZE OF AN ACTUAL ORDER.

* This is the threshold when an ordering activity should request a price reduction in accordance with FAR 8.404. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order.

3. MINIMUM ORDER :

\$3,000.00


4. GEOGRAPHIC COVERAGE :

Domestic, 48 states. Additional Shipping charges will apply to Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories, the Caribbean Basin including countries in the Caribbean Islands, Central America and South America, and to a CONUS port or consolidation point for orders received from overseas activities.

Meridian 58.9 kW Project :

US Fish & Wildlife

Lawton, OK

5. POINT(S) OF PRODUCTION :**Advanced Energy - PV Powered Products :**

20720 Brinson Boulevard
PO Box 7348
Bend, OR 977088

Solarworld Products :

25300 NW Evergreen Rd,
Hillsboro, OR 97124

SMA Products :

Sonnenallee 1
34266 Niestetal, Germany

Kaco Products :

4036 Binz-Engelman Rd.
San Antonio, TX 78219

AETI Products :

1250 Wood Branch Park Drive, Suite 600
Houston, TX, 77079

Suniva Products :

5765 Peachtree Industrial Blvd
Norcross, GA

6. DISCOUNT FROM LIST PRICES :

See Price List

7. QUANTITY DISCOUNT(S) :

.50% discount on purchases above \$1,000,000

8. PROMPT PAYMENT TERMS :

Net-30

9a GOVERNMENT PURCHASE CARDS :

Accepted at or above the micro-purchase threshold up to \$15,000.00.

9b GOVERNMENT PURCHASE CARDS :

Are accepted above the micro-purchase up to \$15,000.

10. FOREIGN ITEMS :

Japan, Mexico, Germany, Austria, South Korea, Spain

11a. TIME OF DELIVERY :

60-90 Days After Receipt of Order; or in accordance with customers Statement of Work.

11b. EXPEDITED DELIVERY :

Available on case by case basis, contact the contractor for availability.

11c. OVERNIGHT AND 2-DAY DELIVERY :

Not Available.

11d. URGENT REQUIREMENTS :

Not Available.

12. FOB POINT :

Destination

13a. ORDERING ADDRESS :

Meridian Solar, Inc.
dba Meridian Energy Systems
4109 Todd Lane, Ste 900
Austin, TX 78744-1148

13b. ORDERING & INVOICING PROCEDURES :

MSI receives orders and contracts through its Business Development department according to FAR 8.405-3. Contract Sales and Service contact, Mark Begert, mark@meridiansolar.com (512)448-0055.

MSI invoices for labor and materials for Contracts under GSA on a milestone or percent of completion basis on AIA Forms G702-703 . Invoicing contact Becky Frank, rfrank@@meridiansolar.com (512)448-0055.

14. PAYMENT ADDRESS :

Same as contractor

15a. WARRANTY PROVISION :

Meridian Solar, Inc. distributes products only from reliable, well known manufacturers that make quality products. All of our products are warranted to perform the tasks for which they were intended. If for some reason they do not perform as intended, we will gladly accept their return within the warranty terms provided by the manufacturer. We stand behind all of the products that we distribute due to the fact that our longevity rests on the quality of the manufacturers we represent.

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE :

\$ 3,000.00

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR :

Not Applicable.

19. TERMS AND CONDITIONS OF INSTALLATION :

Not Applicable.

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES :

Not Applicable.

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES :

Not Applicable.

21. LIST OF SERVICE AND DISTRIBUTION POINTS :

Not Applicable.

22. LIST OF PARTICIPATING DEALERS :

Not Applicable.

23. PREVENTIVE MAINTENANCE :

Not Applicable.

24b. SECTION 508 COMPLIANCE FOR EIT :

Not Applicable.

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR :**REGISTRATION (CCR) DATABASE :**

Registration valid until April 8, 2014.

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants) :

Not Applicable.

25. DUNS NUMBER :

028355860

ABOUT MERIDIAN SOLAR, INC. :

Meridian Solar, Inc. is a certified Small Business specializing in solar electric system design, engineering, procurement and construction. With more kilowatts installed, a licensed professional engineer, two licensed Master Electricians supported by more NABCEP® certified installers on staff than any other Texas company, we provide our clients with the experience and expertise necessary for a successful solar installation.

As a leader in the photovoltaics (PV) industry for over eleven years, our extensive project portfolio of government, public and commercial projects as well as satisfied clients has earned us the reputation as the premier PV engineering, procurement and construction company in the region.

**Meridian 200 kW Project :**

Pearl Full Goods Warehouse
San Antonio, TX

Modules:

SIN	MANUFACTURER	MODULE	MODEL	GSA Price with IFF	LISTING
206 3	SolarWorld	SW250 Poly	SW250 Poly	\$ 347.32	UL
206 3	SolarWorld	SW280Mono	SW280Mono	\$ 438.96	UL
206 3	SolarWorld	SW315Mono	SW315Mono	\$ 453.68	UL
206 3	Suniva	270W Monocrystalline Module	OPT 270-60-4-100	\$ 392.31	UL
206 3	Suniva	275W Monocrystalline Module	OPT 275-60-4-100	\$ 399.57	UL
206 3	Suniva	280W Monocrystalline Module	OPT 280-60-4-100	\$ 406.84	UL
206 3	Suniva	315W Monocrystalline Module	OPT 315-72-4-100	\$ 461.71	UL
206 3	Suniva	320W Monocrystalline Module	OPT 320-72-4-100	\$ 469.04	UL
206 3	Suniva	325W Monocrystalline Module	OPT 325-72-4-100	\$ 476.37	UL
206 3	Suniva	330W Monocrystalline Module	OPT 330-72-4-100	\$ 483.70	UL

Inverters:

SIN	MANUFACTURER	INVERTER	MODEL	GSA Price with IFF	LISTING
206 3	SMA	STP12TL-USCU-10	STP12TL-USCU-10	\$ 5,214.15	UL
206 3	SMA	STP15TL-USCU-10	STP15TL-USCU-10	\$ 5,652.67	UL
206 3	SMA	STP20TL-USCU-10	STP20TL-USCU-10	\$ 6,336.61	UL
206 3	SMA	STP24TL-USCU-10	STP24TL-USCU-10	\$ 7,469.38	UL
206 3	SMA	SMA SB3000TL-US-22	3.0KW Inverter W/ AFCI	\$ 1,645.75	UL
206 3	SMA	SMA SB4000TL-US-22	4.0KW Inverter W/ AFCI	\$ 2,024.14	UL
206 3	SMA	SMA SB5000TL-US-22	5.0KW Inverter W/ AFCI	\$ 2,458.00	UL
206 3	SMA	SMA SB6000TL-US-22	6.0KW Inverter W/ AFCI	\$ 2,610.46	UL
206 3	SMA	SMA SB7000TL-US-22	7.0KW Inverter W/ AFCI	\$ 2,844.50	UL
206 3	SMA	SMA SB8000TL-US-22	8.0KW Inverter W/ AFCI	\$ 3,024.53	UL
206 3	SMA	SMA SB9000TL-US-22	9.0KW Inverter W/ AFCI	\$ 3,240.57	UL
206 3	SMA	SMA SB10000TL-US-22	10KW Inverter W/ AFCI	\$ 3,456.60	UL
206 3	KACO	KACO 40kW Inverter 480V M1	40.0 TL3 M1	\$ 11,088.66	UL
206 3	KACO	KACO 40kW Inverter 480V M3	40.0 TL3 M3	\$ 11,598.49	UL
206 3	KACO	KACO 50kW Inverter 480V M1	50.0 TL3 M1	\$ 12,688.24	UL
206 3	KACO	KACO 50kW Inverter 480V M3	50.0 TL3 M3	\$ 13,427.48	UL
206 3	KACO	KACO 100kW Inverter 480V	XP100U-H4 (480V)	\$ 43,640.91	UL
206 3	KACO	KACO 100kW Inverter 208V	XP100U-H2 (208V)	\$ 45,959.33	UL
206 3	AETI	ISIS-1000-410-60-CG	ISIS-1000-410-60-CG	\$ 487,518.89	UL
206 3	AETI	ISIS-1500-410-60-CG	ISIS-1500-410-60-CG	\$ 638,076.20	UL
206 3	AETI	ISIS-2000-410-60-CG	ISIS-2000-410-60-CG	\$ 1,022,833.75	UL
206 3	AETI	ISIS-1000-15000-60-SS	ISIS-1000-15000-60-SS	\$ 769,515.11	UL
206 3	AETI	ISIS-1500-15000-60-SS	ISIS-1500-15000-60-SS	\$ 1,008,064.80	UL
206 3	AE Solar Energy	AE 100TX-208 Inverter	AE 100TX-208	\$ 38,899.55	UL
206 3	AE Solar Energy	AE 100TX-480 Inverter	AE 100TX-480	\$ 38,899.55	UL
206 3	AE Solar Energy	AE 250TX-480 Inverter	AE 250TX-480	\$ 78,941.10	UL
206 3	AE Solar Energy	AE 260TX-480 Inverter	AE 260TX-480	\$ 78,941.10	UL
206 3	AE Solar Energy	AE 500TX-480 Inverter	AE 500TX-480	\$ 116,266.56	UL
206 3	AE Solar Energy	AE 250NX 60HZ 480 6x350MCM	3159200-0001	\$ 80,689.79	UL
206 3	AE Solar Energy	AE 333NX 60HZ 480 4x500MCM	3159000-0000	\$ 90,085.84	UL
206 3	AE Solar Energy	AE 500NX 60HZ 480 4x500MCM	3159500-0000	\$ 112,607.30	UL
206 3	AE Solar Energy	AE 1000NX 60HZ 1KV 800V	3159700-0000	\$ 190,705.92	UL